



Owens Design

YOUR DESIGN + BUILD PARTNER

Business Development

Are you tired of selling the same product year after year to the same old customers? Do you want to work for a company where you can make an impact and where your contributions really matter? Do you want to sell into companies that are on the leading edge of technology and for a company that helps enable that technology to get to market?

Owens Design works with the leaders and future leaders of the cutting edge technologies that are helping the world. Your contributions will make their ideas a reality through a collaborative and efficient product development process. You will experience the excitement of a start up, the stability of an established industry leader and the backing of a company with a long and sound successful track record.

As a Business Development Executive, you will be responsible to promote Owens Design's development and manufacturing services to companies in the solar photovoltaic, semiconductor, and related markets. Customers will include both equipment OEMs and product manufacturers. In this role you will help manage the sales cycle from prospecting, to facilitating and conducting onsite presentations, qualifying potential projects, setting project proposal strategy, and closing the deal. . You will serve as the prospects primary point of contact during the sales cycle, developing the relationship, and ensuring the client needs are met and are aligned with Owens Design's capabilities and core strengths. This is a high level position within the company that offers the right individual the opportunity to develop, grow and manage a key market segments for the company.

If you would like to join this growing team, please send your resume to jobs@owensdesign.com.

Why work for us?

For over 25 years, Owens Design has specialized exclusively in designing and manufacturing complex, advanced technology systems. We have focused specifically on the semiconductor, hard disk drive and solar photovoltaic industries, and have turned product development into a science. This unique process has made us successful and attracted a world-class following. We value people who are passionate about collaboration, creativity, and quality. We rigorously focus our energy on the solutions and processes to achieve our and our customer's goals.

To learn more, visit us at www.owensdesign.com